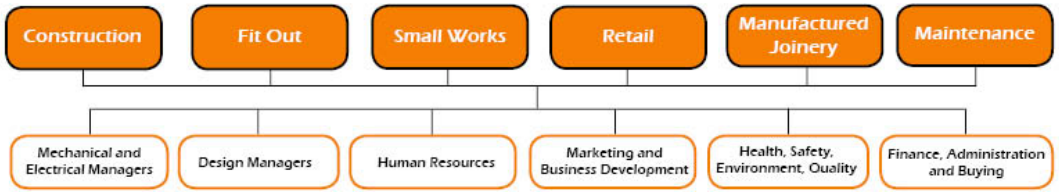


# Introduction to Clark Contracts

Clark Contracts was founded in 1978 and over the past 42 years the firm has diversified and moved into specialist areas of construction, refurbishment and maintenance across the UK.



## Construction

Our Construction Division delivers construction and refurbishment projects ranging from £1m to £20m with an annual turnover of £50m.

## Fit Out

Our Fit Out Division specialises in office fit outs, occupied and shell projects ranging from £1m to £20m. This division's annual turnover is approximately £20m.

## Small Works

Our Small Works Division delivers construction and refurbishment projects up to £1m. This team typically delivers between 50 - 60 projects per year and has an annual turnover of £15m.

## Retail

Our Retail Division specialises in construction and refurbishment projects within the Retail sector, ranging from £1m to £20m with an annual turnover of £15m.

## Our Manufactured Joinery Division

Our experienced team manufacture bespoke products to the highest standard utilising traditional and modern techniques, from estimating and design development through to production, final installation and fitting.

## Maintenance

Our Maintenance Division provides multi-trade, planned, preventative and reactive maintenance across Scotland.



## Consistency in delivery

- Our repeat business has averaged 79% over the past 5 years.
- 62% of our customers have been with us for over 5 years.
- 72% of our customers rate Clark Contracts “1st class” or “Impressive” (Source: Post Contracts Questionnaires).
- 53% of our employees have been with us for over 5 years.
- We employ over 250 people between our East and West offices.
- “Newest” Director has been with the company for 13 years.
- Over 90% of our work is competitively tendered which we and our supply chain have always been ‘geared’ to do.
- We value long term business – our tender hit rate increases to over 50% for our top customers.

## Committed to Health & Safety excellence

The Health & Safety of everyone on our sites is paramount. Our continued investment has resulted in:

- 72% reduction in overall incidents between 2005 and 2018
- Fourth consecutive RoSPA President Award in 2019 as a result of achieving 13 consecutive Gold RoSPA Awards.
- ISO 45001 accredited occupational health and safety management system.



## Taking responsibility for the environment in which we work

We proactively manage our environmental impact:

- ISO 14001:2015 accredited.
- Site Waste Management Plans are implemented on all our projects.
- We recycle 89% of our active waste.
- We track the fuel consumption of our fleet of company vans weekly.
- We generate 23% of our own electricity through solar panels on the roof of our Head Office.

## Investing in our people...

- We were awarded the ‘Best Place to Work’ award at the UK Construction News Talent Awards 2019.
- We have a dedicated Learning and Development Manager.
- In 2019, we invested over £500k on training our employees and made an initial investment of £11k in mental health training for staff.
- Healthy Working Lives Silver accredited employer.
- Over 20% of our employees are currently studying towards formal qualifications at college or university.
- We are now an Approved Training Organisation allowing us to deliver training in-house.
- We offer all employees one paid day per year which they can use to volunteer for a registered charity.

